

# 3.5.1 - Revenue generated from consultancy and corporate training during the year (INR in lakhs)

Names of the teacher-consultants	Name of the consultancy project	Consulting/Sponsoring agency with contact details	Year	Revenue generated (INR in lakhs)	Number of trainees
Dr. V. Sudhir	Preparation of Cement bricks from inorganic sludge	Jayansree Pharma private limited, plot no-22F, Lalamkoduru Village, Rambilli mandalam, Atchuthapuram, Visakhapatnam.	2021	94,400	NA
Dr. Rambabu Sarimalla	Development of standard operating procedures (SOPs) and protocol documentation for overhaul of rotary equipment's	Turbo mech services private limited, MIG-37, Marripalem VUDA layout, Visakhapatnam	2021	4,57,627	NA
Dr. Rambabu Sarimalla	Development of standard operating procedures (SOPs) and protocol documentation for overhaul of rotary equipment's	Turbo mech services private limited, MIG-37, Marripalem VUDA layout, Visakhapatnam	2021	9,00,000	NA

Revenue generated from corporate training during the year							
Names of the teacher- consultants/corporate trainers  Title of the corporate training programme		Agency seeking training with contact details	Year	Revenue generated (amount in rupees)	Number of trainees		
Dr. Laxmi Lydia	Training on Data Science	Kabru Consulting	2021	5,00,000	120		
Dr. Laxmi Lydia	Full stack developer	Kabru Consulting	2021	5,00,000	121		

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# JAYANSREE PHARMA PRIVATE LIMITED

Admin. Off.: D.No. 31-10-4, Ananda Samraj, Kurmannapalem, Visakhapatnam - 530 046, A.P. India CIN No. U24100AP2014PTC093395 GST No. 37AADCJ3004H1ZX

Date: 30-10-2021

To,
The HOD,
Department of Civil engineering,
Vigyan engineering college,
Duvvada,
Visakhapatnam.

Dear Sir,

# <u>Sub: Request for Cement Bricks Development project with inorganic process leach sludge.</u>

Here we are sending Raw materials with required ratios manufacturing of Cement bricks with in house inorganic leach sludge generating from inorganic process operation unit located at Atchuthapuram, M/s. JAYANSREE PHARMA PRIVATE LIMITED, Plot no-22F, Lalamkoduru Village, Rambilli mandalam, Atchuthapuram, Visakhapatnam.

So requesting M/s. Vigyan engineering college Civil department to accept manufacturing of bricks with material and also to provide a project report along with suitability certificate for bricks manufacturing with inorganic leach sludge. The elemental analysis is attached for your reference.

Thanking you sir

With regards,

Authorized Suppliere

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P&D-co-ordinator



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VIGNAN'S INSTITUTE OF
INFORMATION Technology (A)
ARHITE VSE2. Duryada, Viszkinspotesta.

Factory: Plot No. 22F, Lalamkoduru Village, Atchuthapuram, Visakhapatnam - 531 011. A.P., INDIA

# VIGNAN'S INSTITUTE OF INFORMATION TECHNOLOGY (Autonomous)

www .vignaniit.com (Approved by AICTE & Affiliated to JNTUK, Kakinada) Estd - 2002

Re-accredited by NAAC with 'A' Grade ( CGPA of 3.41/ 4.00)

NBA Accreditation for the UG programmes of CSE, ECE, EEE, IT & MECH. Recognized under section 2 (f) & 12 (B) of the UGC Act 1956 Accredited & International Accreditation by HLACT ISO 9001:2015, ISO 14001:2015, OHSAS 18001:2007 Certified Institution

Beside VSEZ, Duvvada, VISAKHAPATNAM, Andhra Pradesh, India -530049.

Phone: 0891- 2755222 / 333 / 444 :: Fax: 0891 - 2752333 :: email: vignaniit@yahoo.com

# DEPARTMENT OF CIVIL ENGINEERING

Consultancy report

Customer name:

M/s. JAYANSREE PHARMA PRIVATE LIMITED, plot no-22F, Lalamkoduru Village, Rambillimandalam, Atchuthapuram, Visakhapatnam.

Area of each brick: 300x180 Sq. mm

S. No.	Mix ratio*	Average weight of the brick, kgs	Average Compressive Strength, MPa	Average Water Absorption, %
1	1: 0.3: 0.25: 0.1	11.6	5.2	3
2	1: 0.3: 0.35: 0.1	11.2	5.6	3
3	1: 0.45: 0.1: 0.1	10.6	2.8	5
4	1: 0.45: 0.15: 0.1	10.6		
	g: Cement: Coal Ash r	1	4.3	/3.5

Observation: Compressive strength was primarily directly proportional to the amount of cement in the mix in proportion to the other constituents. As a result, a Mix Ratio of 2 is recommended for optimal use.

Dr. Vummadisetti Sudhir

Associate Professor (CE),

Vignan's Institute of Information

Technology (A)

Duvvada, Visakhapatnam

Andhra PradesW-530049

Mr. Padmakar Maddala

Head of the department & Assistant Professor (Civil Engineering divison)

Vignan's Institute of Information Technology (A)

Duvvada, Visakhapatnam

Andhra Pradesh - 530049

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# VIGNAN'S INSTITUTE OF INFORMATION TECHNOLOGY (A), DUVVADA DEPARTMENT OF CIVIL ENGINEERING

**Concrete Technology Laboratory Division** 

Date: 11.12.2021

### **Summary of charges**

The below are the summary of charges imposed on the preparation of bricks, test results and report making for M/s. JAYANSREE PHARMA PRIVATE LIMITED, plot no-22F, Lalamkoduru Village, Rambillimandalam, Atchuthapuram, Visakhapatnam.

Grand Total:		Rs. 94,400
Institute charges:		15,000/-
Consultancy charges:	I	14,400/-
Document and report making:	1	15,000/-
Labor charges:	25,00	0/-
Laboratory charges:	1	25,000/-
No. of bricks utilized for water absorption test:	1	24
No. bricks utilized for compressive strength test:	1	24
No. of bricks prepared:		48

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# JAYANSREE PHARMA PRIVATE LIMITED

Admin. Off.: D.No. 31-10-4, Ananda Samraj, Kurmannapalem, Visakhapatnam - 530 046, A.P. India GST No. 37AADCJ3004H1ZX

Date: 05-01-2022

From,

M/s. Jayansree pharma pvt ltd,

Plot no. 22F,

Lalamkoduru village,

Rambilli Mandalam,

Atchuthapuram,

Visakhapatnam.

Respected sir,

Vignans Institute of information technology Duvvada campus, Visakhapatnam, has successfully delivered the project report "Developing cement bricis and with inorganic leach sludge".

We appreciate the institution's prompt delivery of consulting services and timely completed of the report.

Thanking you,

(Authorized signature)

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### **VIGNAN'S INSTITUTE OF INFORMATION TECHNOLOGY** (Autonomous)

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Phone: 0891- 2755222 / 333 / 444 :: Fax: 0891 - 2752333 :: email: vignaniit@yahoo.com

### INVOICE

Date: 02-10-2021

Name of the service Provider:	Name of the service Received:
Department of Mechanical Engineering,	Turbo Mech Services Pvt. Ltd.
Vignan's Institute of Information Technology (A).	
Address:	Address:
Vignan's Institute of Information Technology (A)	MIG-37, Cross Road 8, Marripalem, VUDA
Beside VSEZ, Duvvada, Visakhapatnam	Layout, Visakhapatnam
Andhra Pradesh -530049	Andhra Pradesh-530049
PAN No: AAAAL0584H	PAN No: AAGCT3579E
State: Andhra Pradesh	State: Andhra Pradesh
GST: Exempted	GST: 37AAGCT3579E1Z2

Work order number TM/MCP/SOP/001 dated 16-08-2019 for the Development of Standard operating procedures (SOPs) and protocol documentation for overhaul of rotary equipment's.

S. No.	Description	Quantity (Days)	Unit rate (Rs.)	Taxable value (Rs.)	GST	Total Value (Rs.)
1	One Professor	40	2500	100000	-	100000
2	One Assoc Prof.	75	1985	148875	-(6)	148875
3	Two Asst Prof.	118	1100	259600		259600
	5	133				508475

Dr. S. Rambabu

Head, Department of Mechanical Engineering

Department of Mech. Engs.
Vignan's Institute of Information Technology
Visakhapatnam-530 049

### **Transaction proof for Turbomech consultancy**







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#### WORK COMPLETION ACKNOWLEDGEMENT

DATE: September 24, 2021

To,

The Department of Mechanical Engineering Vignan's Institute of Information Technology Visakhapatnam, Andhra Pradesh - 530049

Kind Attention: The HOD, Mechanical Engineering Department

Sub: WORK COMPLETION ACKNOWLEDGEMENT FOR CONSULTING PROJECT – Developing Protocols for overhaul of turbines

Ref no.: PO NO. TM/MCP/SOP/001 dated 16.08.2019

Dear Sir,

We thank you for successfully completing the works related to developing protocols and standard operating procedures for overhaul of turbines.

We are in receipt of the final set of the procedures and protocols.

We appreciate the quality of work that went into the process.

You may please submit the invoice pertaining to the works completed for processing the payments.

Regards

Jaganmohanarao Yegireddi

**Director Commercial** 

Turbo Mech Services Private Limited









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#### **WORK ORDER**

**PO NO:** TM/MCP/SOP/001 **DATE:** August 16, 2019

To,

The Department of Mechanical Engineering Vignan's Institute of Information Technology Visakhapatnam, Andhra Pradesh - 530049

Kind Attention: The HOD, Mechanical Engineering Department

Sub: WORK ORDER FOR CONSULTING PROJECT – Developing Protocols for overhaul of turbines

Ref no.: Discussions and further negotiations date 12.08.2019

We thank you for the offer and the visit to our facility. Further to our negotiations bases on your offer referred above, we are pleased to place the work order as below for engaging Faculty:

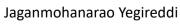
Description	Amount
Developing SOPs and protocols for Overhaul of Turbines	₹5,00,000
Total	₹5,00,000

Duration: 2 years

Payments: 100% on satisfactory completion and submission of the Protocols.

We thank you for the cooperation and we look forward for a long-term association.

Regards



**Director Commercial** 

Turbo Mech Services Private Limited





#### **WORK ORDER**

Date: 16/08/2019 PO NO: **TM/MCP/SOP/001** 

То

The Department of Mechanical Engineering, Vignan's Institute of Information Technology, Visakhapatnam, Andhra Pradesh- 530049

Kind Attention: The HOD, Mechanical Engineering Department

Sub: Work order for Consulting project – Developing Protocols for overhaul of Turbines

Ref: Discussions and further negotiations dated 12.08.2019.

Dear sir,

We thank you for the offer and the visit to our facility. Further to our negotiations based on your offer referred above, we are pleased to place a Work order as below:

Description	SAC	QTY	Unit Rate	Total Taxable amount	CGST 9%	SGST 9%	Total
Consulting works to deliver Protocols for Overhaul works	998311	LS	₹4,23,729	₹4,23,729	₹38,135.61	₹38,135.61	₹5,00,000.22
						Rounded to	₹5,00,000

**Terms and Conditions:** 

CGST: 9%; SGST: 9%; SAC Code: 998311

**Duration:** 2 years

Contact Person: Mr. Siva Narayana Chukka Mob: +91 9652525043 / +918328175209

Payments:

1. 100% on satisfactory completion and along with completion certificate

We thank you for the cooperation and we look forward for a long-term association.

Regards

Sivannarayana Chukka

Manager – HR & Accounts

Turbo Mech Services Private Limited

### e-PayOrder Details

### e-PayOrder Details

e-PayOrder Number CTR4839228

Debit Status Success

NAV VIGNAN INSTITUTE O	E INFORMATION TEC	Date 08-Mar-2022
	ikhs only	Rt. 9,00,000.00
ACCOUNT NO 0000003881	7511701	
STATE BANK OF INDIA MARRIPALEM	SWATHI YESIREDDI	JAGAN YEGIREDDI Authorizer 1
	"CTR4839228"	

## Vignan's Institute of Information Technology (A)

### Duvvada, Visakhapatnam

Revenue generated from Corporate training program on Training on Data Science

-	AXIS BANK LTD  DWANAHA NAGAR, EXCURIT FE CODE LUTEXXXXIII  E. Laxuri Lydia	VALID FOR THREE MONTHS FROM THE DATE OF SOUR
रुपये Rupees	912010629656939	अदा को ₹ 5 🐼 🐠
	SBEZY 369190  Poyeble at par at all branches of Aria Bank Ltd in India.	For Kabru Consulting
	#327672# 530211003# 3691	90# 31
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Revenue generated from Corporate training program on Training on Full stack developer

A <sup>A</sup>	E Laymi Lydia	VALID FOR 1	THREE MONTHS FROM THE CA	20
तथे Rupees	five laters some as	स्दाकरें र	5000	
A/c. No.	9120100296569394 SBEZY 369190		or Kabru Cons	
	Payable at par at all branches of Axis Bank Ltd in India			Please sign above
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# MEMORANDUM OF UNDERSTANDING (MOU)

## Corporate Trainer

Date: 20-08-2020 to 20-12 2020

Company Name: KABRU CONSULTING

Requester: Mr. Bhavani Prasad

Corporate Trainer/Faculty Name & address
Dr. E. Laxmi Lydia
Vignan's Institute of Information
Technology(A), Visakhapatnam.
Elaxmi2002@yahoo.com 8790256726

Consultant/Trainer ID: KT1046

We are pleased to take your services for a temporary period as Corporate Trainer for the purpose of imparting Full Stack Developer training to our Company.

You are aware that your services are retained for the aforesaid period on temporary basis and you are not entitled to claim any permanency of employment.

This agreement will be between Dr. E. Laxmi Lydia & KABRU cannot be shared to other third party your services are taken on the following terms and conditions:

Terms of Business: Corporate Training will be delivered on agreed contents and as per schedule which has been delivered to you in advance and are acceptable to you. The training would be conducted <online/Offline>.

- 1. You are requested to be present at the given venue at least 15 minutes before the start of the training. This will allow you to certify the setup/preparations done and/or communicate changes, if any, on the same.
- 2. You need to conduct pre-test (if applicable), attendance, feedback and assessment and then share the reports with the KABRU within Three days of batch starting & every 10 days till the completion of the training. Please note that invoice cannot be processed without receipt of these documents.



- 3. All details pertaining to KABRU. and/or our client will be strictly for this training purpose and will be kept strictly confidential.
- 4. You agree not to approach directly or indirectly the client and solicit services with the client by circumventing KABRU and without written permission of KABRU.
- 5. The contents, participant's background and general guidelines have already been shared with you.

You will report for the consultancy/training on time and will conduct yourself in and extremely professional manner. Any changes in program need to intimate in advance to client & vendor.

- 7. All payments will be done from KABRU.
- 8. Payments as mentioned below:

Payment accepted for This Corporate Training work

For each work we are going to pay Rs. 500000 of revenue to the consultant & He/She will provide all the required material given in annexure A.

Full live Training: LMS (annexure A) + Live sessions (other faculty will take) Self-paced Training: LMS (annexure A) only

This Contract will be only for one year then it will be renewed.

Total remuneration for this Corporate Training will be 500000/- rupees, Payment will be done after completion of the work only.

c) We shall also need the hard/soft copy of signed invoice. Please mention the Bank Name, Account Number and Branch Details, IFSC along with the mailing address, Contact number, Work order Number, Pan Card, & Service Tax number if applicable in your invoice.

# Corporate Trainer

Each trainer has a Trainer ID (KT1046) generated by Kabru, need to report through Mail for each progress of work, contact person Bhavani Prasad.M and cell: 8074889901 Email-kabruconsulting@yahoo.com and hr@kabruconsulting.com.

Our web site: https://www.kubruconsulting.com/



For

Authorized signatory

I have gone through all the terms and conditions and have understood all the implications thereof. I agree to the above terms and conditions and in token of my acceptances I hereby affix the signature/acknowledge this document.

For Kabru Consulting

Vananing Pariner

For Kabru Consulting



Dr. E. Laxmi Lydia

Corporate Trainer ID: KT1046

Note: If corporate Training had stopped by faculty after committing for any reason we are going to give 100% refund to the company. & consultant had to refund the payment back.

Note:1. Every Training will have New MOU which will be shared before the batch starting

# Annexure A. (This should be unique, do not copy form other Training Institutes)

- 1. Sample Course Content with Explanation
- 2. Complete software
- 3. Case studies (4-5) with solution
- 4. Virtual interview for 10 Min Sample video

### Please make ready the following

- 1. Laptop/Desktop
- 2. Headphones & mike
- 3. Internet connection with at least 2 MBPS Speed (without interruption)
- 4. Silent place for that particular session
- 5. Power backup/ UPS

#### Do not

- 1. Never use any drawing Pen illustration during the online class in demo only
- 2. Never use any notepad illustration during the online class in demo only
- 3. No Google during the online class in demo only
- 4. Please put the mobile in silent mode

Corporate Trainer Signature

Dr. E. Laxmi Lydia.